

Filling the Roster

Filling in names of people to match the categories below, will help you to think of people that you should connect with or those you may have forgotten.

Category	Name 1	Name 2	Name 3	Name 4
Former clients				
Those who have referred				
Current clients				
People you buy products and services from				
Members of social clubs you belong to				
Co-members of churches/religious organizations				
Members of charitable boards you serve on				
Co-workers				
Current or past vendors				
Your family				
Friends you have not talked with recently				
Director of business incubator				
Business attorney				
Certified Public Accountant				
Marketing professional				
Former classmates				
Members of your sorority or fraternity				
Friends you talk to everyday				

