

Develop Helpful Relationships

With a name from the previous page you now have a prospect to work with to develop that person into a team mate! Hopefully this name might be the same name in *The A.R.T. of Relationship*, Chapter 4.

Each talker will have his or her own profile.

Team Mate Profile for _____

Current A.R.T. measurement and/or relationship scorecard measurement



<i>Who is this person?</i>	
<i>What describes him or her?</i>	
<i>Issues and topics that he/she is passionate about and talks about.</i>	
<i>Who does he/she talk to?</i>	
<i>What are the best ways to stay in touch with him/her?</i>	
<i>What does he/her read, listen to or attend?</i>	